



PLANNING BENCHMARKING

How do your supply chain planning processes measure up? Today there is no yardstick. Each company has defined supply chain planning differently and no one data set tells the entire story. This project is designed to help.

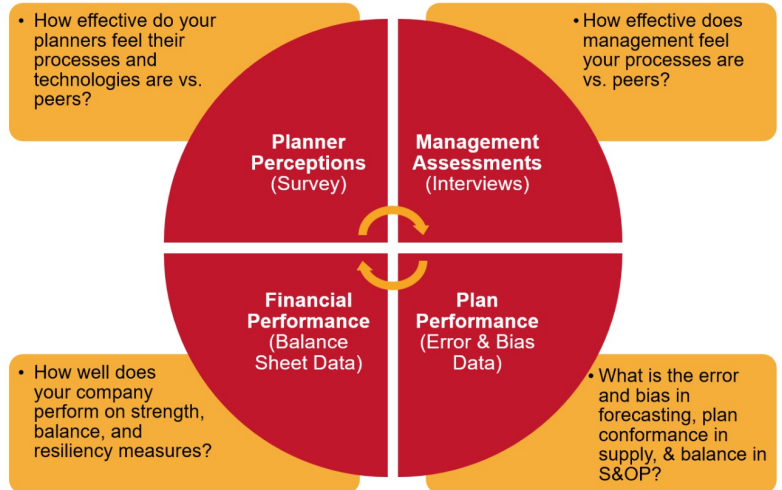


What Is Our Approach?

We base our analysis on four research data inputs in order to determine your current performance relative to your peers, the steps needed to drive improvements, and the obstacles in your way:

1. Planner Perceptions
2. Management Assessments
3. Plan Performance
4. Financial Performance

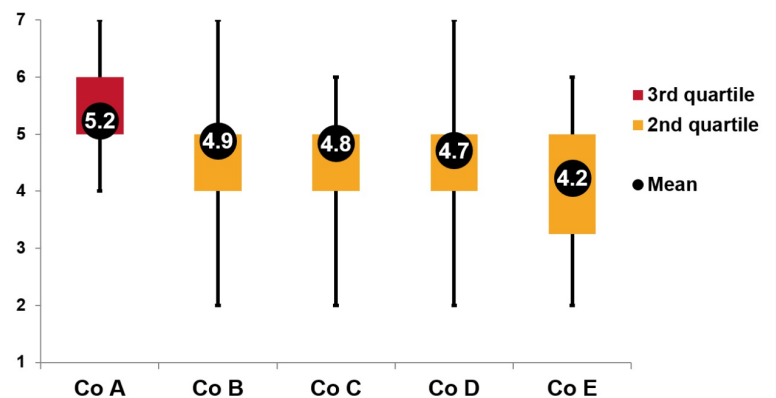
This project is conducted simultaneously among a group of companies.



What Will You Learn?

- Financial Progress** Where are you on the Supply Chain Metrics That Matter versus your peer group? How effectively are you driving progress?
- Technology** Where are you on the spectrum of technology adoption and how satisfied are your planners with their systems versus your peer group?
- Alignment** How aligned are your internal teams to the corporate strategy and to each other?
- Inventory** How effectively do you manage inventory? What is the clarity of your inventory targets? Where are you on inventory write-offs?
- Sales & Operations Planning** Are your S&OP processes balanced? How quickly can you get to data to make decisions versus your peer group?
- Forecasting** What is the forecast-ability of your product line and what is the forecast value-add from your planning organization?

Effectiveness of S&OP Process: By Company



How Does It Work?

- Timeline** January - July 2018 (covering 2017 data)
- Deliverables**
 - 1) A company-specific report
 - 2) A dedicated review of the results
 - 3) An invitation to a facilitated group discussion with other participating companies.

www.SupplyChainInsights.com/Benchmarking

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